

## KEY PERFORMANCE INDICATORS

### Return on Investment

Supportive Employment Saves Money

**1394% ROI**

Member contributions, exploratory visit totals & \$7,800 per employee turnover cost (*SHRM calculation*)

### Distinct Employees Served



**5,567**

Plus their families



### Company Members

**197**  **81,689**

25 ERNs led by 197 employers with 81,689 employees, often administered by nonprofits or foundations

### Delivered Case Needs

Supportive Employment Changes Lives



**14,629**

A request can have multiple needs (services)

## Top Ten Resource Needs



**2,205** Coaching



**929** Transportation



**720** Food Assistance



**1,801** Financial



**901** Public Assistance  
Navigation



**642** Health/Dental/  
Insurance



**1,147** Housing



**723** Counseling  
Request



**541** Legal Assistance



**424** Education

### Resources Leveraged

Employer ROI Expands



**ERN Loan & Saving Totals = \$129,463**



**Public Assistance Leveraged = \$73,022**



**Community/Relief Funds Leveraged = \$142,490**



**Total Resources Leveraged = \$344,975**

*\*Includes partial monetary case outcome data*

### Employee Utilization

Supportive Employment Transforms Companies

**15.6%**





# 2023 Annual Report

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**ERN® USA**

## STATE ERNS



## NATIONAL ERN DATA INCLUDED



## THE ERN USA NETWORK



**Collaborative Development Process**



**Employer Led Model**



**Shared Onsite Success Coach**



**Resources**



**Skill Building**



**Outreach Tools**



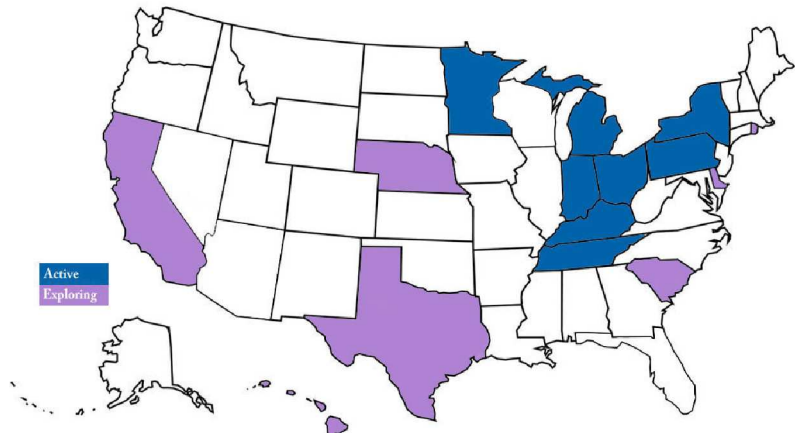
**Data and Process Driven CMS**



**Peer Learning Events**



**125%-900+% ROI**



### May 2024 States & Counties

**8 Ohio ERNs:** Allen, Ashland, Auglaize, Butler, Crawford, Cuyahoga, Defiance, Erie, Fulton, Hamilton, Hancock, Hardin, Henry, Huron, Lorain, Lucas, Marion, Mercer, Montgomery, Morrow, Ottawa, Paulding, Putnam, Richland, Ross, Sandusky, Seneca, Shelby, Van Wert, Williams, Wood, Wyandot

**6 Michigan ERNs:** Calhoun, Kalamazoo, Kent, Muskegon, Oceana, Ottawa, St Joseph

**5 Kentucky ERNs:** Anderson, Hardin, Lee, Montgomery, Morgan and Wolfe

**2 New York ERNs:** Albany, Columbia, Fulton, Montgomery, Ontario, Rensselaer, Saratoga, Schenectady

**1 Tennessee ERN:** Shelby

**1 Minnesota ERN:** Southwest region

**1 Indiana ERN:** Johnson

**1 Pennsylvania ERN:** Lancaster

**Exploring or Under Development:** CA DE, HI, IN, KY, MA, MI, NY, OH, PA, SC, TX